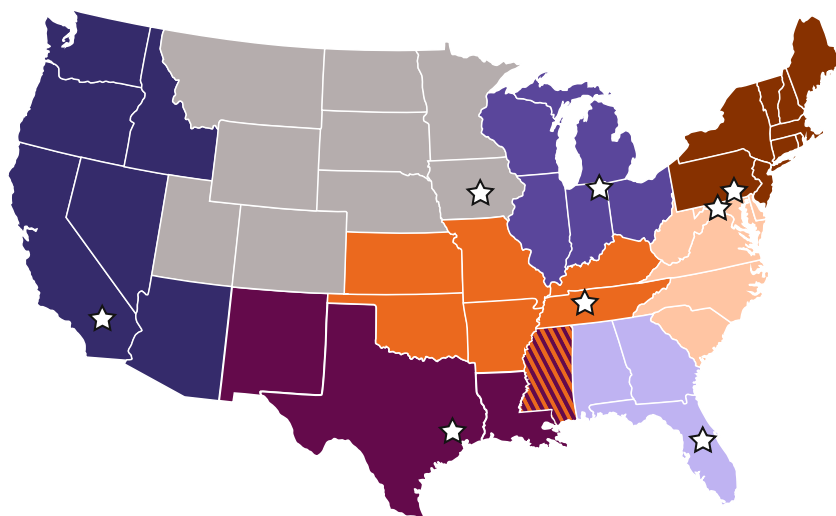


# Con-Ag Sales Team Map



**Frank Klarich**

National Sales Manager

Cell: 630-659-5233

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**West Territory**

**Washington, Oregon, California, Nevada, Idaho, Arizona, Hawaii, Alaska**

Mike Schlachter, Field Sales Rep  
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Christopher Ulferts, Inside Sales Rep (Ag Only)  
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Cell: 515-414-9494  
Christopher.L.Ulferts@wellsfargo.com

**Plains Territory**

**Nebraska, North Dakota, South Dakota, Minnesota, Iowa, Montana, Wyoming, Colorado, Utah**

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**Southwest Territory**

**New Mexico, Texas, Louisiana, Mississippi (Construction & Tigercat Only)**

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**Great Lakes Territory**

**Wisconsin, Illinois, Michigan, Indiana, Ohio**

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**Mid-South Territory**

**Kansas, Oklahoma, Missouri, Arkansas, Kentucky, Tennessee, Mississippi (Ag Only)**

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**Northeast Territory**

**Maine, New Hampshire, Vermont, New York, Pennsylvania, Massachusetts, Rhode Island, Connecticut, New Jersey**

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**Mid-Atlantic/SE Territory**

**West Virginia, Maryland, Delaware, District of Columbia, Virginia, North Carolina, South Carolina**

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**Deep South Territory**

**Alabama, Florida, Georgia**

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